



JOB OPPORTUNITY

Telemarketer(Part-time)

Location: Booneville, MS
Direct Report To: Technical Support, Dispatch, TAC Supervisor

Job Responsibilities:

- Make outbound calls to current customers
- Deliver promotional presentations to current customers.
- Explain products and present benefits of subscribing to current customers and if required prospective customers.
- Data entry of, "upgrades" or any other promotional products offered and accepted by customers.
- Maintain daily records of current promotions and lists of customers that have or not accepted promotions.
- Maintain updated material for outbound calling and request more material if necessary.
- Escalate to upper level management as necessary to resolve issues that may arise when contacting customers.
- Evaluate current services and customer interests and offer or suggest additional services and/or upgrades.
- Perform other sales & marketing duties as assigned management and/or the sales & marketing department

Job Qualifications and Skills Requirements:

- Excellent communication, follow up, interpersonal skills
- Organizational skills with attention to detail and accuracy in a fast-paced environment
- Self-starter with a willingness to learn
- Intermediate knowledge of Microsoft Office programs (Office, Excel, etc.)
- Excellent decision making skills
- Ability to multitask is a must
- Knowledge of CSG/ACSR billing system is a plus
- Excellent phone etiquette is required

An Equal Opportunity Employer